

• For more than 60 years, the Girlstown Residential Program has been the foundation on which the rest of our services are even possible.

# ANNUAL REPORT

**WE GROW**



# Guiding Harbor

*Improving the quality of life for  
children and families*

525 E. Huron River Dr  
Belleville, MI 48111  
(734) 697-7242



# The General Federation of Women's Clubs (GFWC)

is an international women's organization dedicated to community improvement by enhancing the lives of others through volunteer service. GFWC clubwomen transform lives each day, not simply with monetary donations, but with hands-on tangible projects that provide immediate impact.

In 1951, GFWC – Michigan wanted to make a positive impact in the lives of teenage girls who were at risk of being lost to society. The vision was for a rehabilitative program. The women of the GFWC were determined that this program would not be a soulless institution. Girlstown would be designed for undisciplined and erring girls, who are headed for reform school, the path to a decent and productive life. Girlstown was opened in May 1958 in a house on the lake in Belleville, Michigan. Years later, the original house was sold, and the flagship program moved to a new location in Belleville. Girlstown continues to impact the lives of adolescent girls in foster care.

In time, additional programs were added to serve Michigan's foster children and the agency's name changed to Guiding Harbor. All the while, the women of GFWC Michigan have continued to support us. The women of the GFWC clubs provide monetary and in-kind donations, volunteer, and serve on the Board of Guiding Harbor. We are grateful and proud to partner with the women of GFWC Michigan to *Improve the quality of life for children and families.*

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MORE THAN

200%

## growth in foster care

For years, our foster care program has been slowly shrinking, despite the ongoing need in Michigan. Last year, a concerted effort was made to expand the geography from which we accept referrals.

Some of this can also be attributed to policy changes at the State level, but we also worked to build relationships with referring agencies and got our name on case distribution lists and it has really paid off.

Growth





# to our families



**Jennifer Trotter**  
Chief Executive Officer  
Guiding Harbor

## Dear Friends and Families of Guiding Harbor,

I'm honored to be able to present you the 2019 Annual Report. Throughout these pages you will see that this was a year of growth for Guiding Harbor.

### **We grow to meet a need**

The foster care and SIL programs were getting smaller at Guiding Harbor, but the need was not shrinking. Children are still entering into foster care and they need foster homes in which they can thrive. If children need foster care, we will be there to meet that need and provide the best quality services. With a concerted effort, we grew our foster care program significantly in 2019, by adding foster homes, home providers and accepting foster care cases. I'd like to welcome those families, both biological and foster, to the Guiding Harbor family. Thank you for allowing us the privilege to serve you.

### **We grow to maintain continuity**

Some children in foster care need to be adopted into a permanent family. Instead of sending children in our foster care program to other agencies, Guiding Harbor added adoption services in

2019, so that we can meet the needs of the children in our care. This reduces the need for case transfers and shifting children from agency to agency and there are fewer roadblocks to permanency.

### **Because we grow, things change**

We took a hard look at how we meet the needs of those we serve and recognized that it was time for an upgrade. Our technology was outdated. If we were going to keep up with the demand of our growth, we needed to add some flexibility. This year, we purchased laptops and moved to a cloud based server, so that our staff could be agile.

### **Without strong roots, growth is not possible**

For more than 60 years, the Girlstown Residential Program has been the foundation on which the rest of these services are even possible. We learn so much from the residents of Girlstown, they challenge us and inspire us every day. Their resilience is a constant reminder of how to persevere and how growth is possible.

The Guiding Harbor Board of Directors, along with other supporters and donors, provide us with strength and sustenance so that we may *improve the quality of life for children and families*. We are grateful for every contribution. Your commitment and generosity makes a difference in the lives of so many deserving children and families.

I would also like to acknowledge the dedicated staff of Guiding Harbor. The rate of growth and changes you have endured have not been easy. You have worked long hours. You have welcomed and helped train many new team members. You have worked extra shifts. You have moved offices to accommodate our expansion and have learned new technologies along the way. All the while, you have maintained professionalism and a commitment to those you serve. I am so proud to be part of your team.

Thank you for an amazing 2019.

  
Jennifer Trotter, CEO

# family picnic & garden party

**"We are proud of our little garden bed. We are grateful for the donations that helped fund it. We hope next year will even be more fruitful."**



Let her know you love her because of who she is, not because of what she weighs or how she looks.



Encourage her to solve issues on her own rather than fixing things for her.



Encourage her to pursue all of her passions.

## Planting Seeds of Growth at Girlstown

Since the early days of Girlstown and throughout our history, each year we have a day to celebrate the work done by Guiding Harbor. It's been called an Ingathering, an Open House, and most recently, Family Picnic. Regardless of the name we assign to this event, it is an opportunity for the community to come to Girlstown and learn more about the services we provide.

This year, the Family Picnic theme really felt fitting and we welcomed not only Board and GFWC members, but also foster families, relatives, birth families, our neighbors, and other community members. There was food, games and activities for the children. Foster parents were thanked for opening their homes with hanging flower baskets. Guests were able to see where the residents of Girlstown live and get a deeper understanding of Guiding Harbor.

A homelike setting is what has always been envisioned for the residents of Girlstown. This year, we sought donations to fund a garden project. We wanted our residents to experience home grown fruits and vegetables. We hoped they would understand the significance of watching a small seedling, when taken care of, grow into a thriving bell pepper that can nourish a body. We hoped they would appreciate the taste of a freshly grown tomato as opposed to one purchased in a supermarket

We purchased supplies to make a 4x8 raised bed. The size of the bed was intentional because we had never gardened before. We didn't want to take on more than we could handle, and we did not want it to fail. We received a donation of soil and consulted a Gardner, who provided the plants and instruction.



On the day of the Family Picnic, we invited our residents and guests to help our garden grow! Many people pitched in and helped us plant the garden. The kids had fun and there was a sense of community happening.

Throughout the summer, the cooks used the fresh produce from the garden in the food they prepared for the residents. The tomatoes, bell peppers and cucumbers were the most successful plants. The cherry tomatoes were especially delicious. At the peak of the season there were more tomatoes than we knew what to do with, even had our staff take some home, so not to waste it!

# family profile

## Robert and Carrie

*"Perhaps you were made for a time  
such as this" ~Esther 4:14*



Robert and Carrie DeJonghe decided to grow their family through adoption. They had a desire to help children and became licensed foster parents. Robert had two children from a previous relationship and through the fostering process the DeJonghe's ultimately adopted three children. The children all grew into adults and left the nest, but the DeJonghe's still had more love to give.

Robert and Carrie found another way to help children through their membership at Trinity Episcopal Church in Belleville. A dedicated team of volunteers at Trinity wanted to make an impact on kids in the Belleville community, so they reached out to Guiding Harbor about volunteering. Carrie, along with the volunteers at Trinity, began working with the residents of Girlstown to plan and prepare monthly "family dinners". They would spend an afternoon in fellowship, cook-

ing, playing games and planning the meal for the next month.

The DeJonghe family once again felt the calling to be foster parents when a relative was in need. Because of the connection Carrie had with Girlstown through volunteering, she reached out to Guiding Harbor to become licensed as foster parents. The family lives on a farm where horses and raising animals is part of their daily lives. Carrie says that it has been a wonderful place for children to grow and learn about taking care of animals. Animals offer unconditional love and are a wonderful way for children to form

**...it has been a wonderful  
place for children to  
grow and learn...**

ties of attachment and show love. Robert and Carrie are committed to helping children who suffer from the trauma of their past by providing as much love and guidance as they can. Foster parents represent a variety of ages, races, marital status and income levels. Many foster parents have biological or adopted children of their own. Still others have raised their own children to adulthood. Foster parents provide the necessities, guidance, safety, support and care that children need while recognizing and responding to the unique needs of youth who are not their own. It is often said that foster parenting is not easy, but it is worth it. Michigan's children need safe and loving homes.



If you are interested in becoming a foster parent and joining the Guiding Harbor team, contact us at 734-697-7242.



# what we do

**269%**

Percent increase in FC caseload (2018-19)

## *Foster Care*

We know that it is best for kids to have stability, safety and love. Guiding Harbor works hard to find that for kids as quickly as possible.

**ONLY 3%**

of children who age out of foster care earn a college degree.

## *Supervised Independent Living*

For teens in foster care, it is especially difficult to navigate the path to adulthood. We work to support those youth and equip them with the skills necessary to thrive.

**84%**

of residents were discharged to less restrictive setting

## *Girlstown Residential*

We believe with the right kind of support, structure and therapeutic intervention, residents can learn to develop and maintain healthy relationships so they can safely return to their families and communities.







## Taking a Fresh Approach to Adoption Services

In April 2019, Guiding Harbor received a contract to provide Adoption services. Now when one of our foster children become available for adoption, the adoption services begin immediately because the referral is done in house. The adoption worker and the foster care worker can collaborate daily because they work within the same office.

Adding Adoption services to Guiding Harbor broadens our continuum of care. This expansion of service array will appeal to those families who are looking to provide foster care and eventually adopt, as it reduces the number of agencies with whom they need to share their story.

The adoption program at Guiding Harbor is committed to finding permanent homes for children. The focus of the program is the recruitment and development of adoptive homes for children in the child welfare system. Children enter the child welfare system as a result of neglect, and/or physical, sexual, or emotional abuse. They bear the scars of their neglect, abuse and frequent moves and may act out their pain and feelings of loss. They need families who can provide unconditional love and that permanent home.

[Read More on Page 16](#)

# foster care

“Your fear of getting too attached probably means you’d be a great foster parent.”

Melinda was 9 when she came into foster care. She was one of four siblings who were removed from their mom because they had no utilities and a family friend had abused at least one of Melinda’s siblings. Melinda was taken from her home and placed in the home of a stranger. That stranger is a licensed foster parent, but to Melinda, it’s just a place she doesn’t find comfortable. She is not grateful, she is scared and confused.

Stephanie is Melinda’s mom. After a tumultuous marriage, she decided to divorce Melinda’s dad. He is currently incarcerated for a drug

offense. Stephanie tried very hard to be a good mom, she worked as many hours as she could at a fast food restaurant but struggled to make ends meet. She used her network of friends and neighbors the best she could to watch after the children so she could work more hours. That decision left the kids exposed to someone who hurt them and the children came into foster care.

When a family becomes part of the foster care system, they are assigned a foster care worker. Alicia is the worker that is assigned to support Stephanie while she works to achieve the goals in her

treatment plan. Stephanie visits with her children while Alicia supervises to ensure that the children are safe. Alicia visits the foster home regularly to make sure that the children and foster parents have what they need. While children like Melinda are in foster care, Alicia works to make sure that the medical, dental, mental and educational needs are all being addressed. A judge holds hearings regularly to review the progress that Stephanie has made and makes the decision about when Melinda and her siblings can return home.





## What is Foster Care?

Foster Care is the temporary out-of-home placement of children while their parents get support to help them address the issues that led to the children being removed.

- The primary goal of foster care is to safely reunite children with their biological families.
- If reunification is not possible, children then become eligible for adoption.
- Kids 16 and older can choose independence over adoption if they prefer.

Guiding Harbor foster homes provided 11,597 days of safety in 2019.



# supervised independent living

## SIL/YAVAC

Supervised Independent Living (SIL) is a program for foster youth 16 and older who live in a supervised living arrangement while still getting case management and support services to help them become self-sufficient.

Services include:

- Educational support and vocational planning
- Employment assistance and financial planning
- Monthly stipend
- Health and dental care
- Case coordination and advocacy

SIL is intended to be a transition into independent adulthood. Youth in this program must demonstrate maturity. Youth work, go to school and are expected to follow mutually agreed upon rules of the program.



**More than 23,000 children will age out of the US foster care system every year.**



**After reaching the age of 18, 20% of the children who were in foster care will become instantly homeless.**



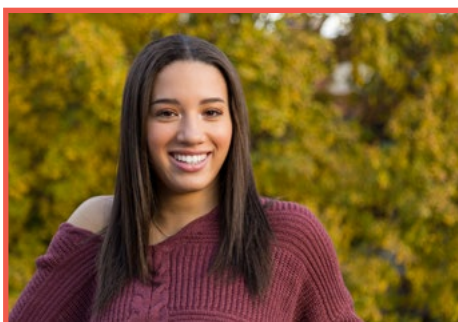
**7 out of 10 girls who age out of the foster care system will become pregnant before the age of 21.**

## Guiding Harbor's Supervised Independent Living (SIL) and Young Adult Voluntary Foster Care (YAVAC) Programs work with older foster youth to help prepare them for adulthood.

When children cannot return home to their families, we must move quickly to find them alternative homes. As time goes by, the prospects for landing in safe, loving, permanent homes grow dimmer for foster youth. Many will simply "age out" of the system when they turn 18, without a family and without the skills to make it on their own.

We work with young adults to develop independent living skills, enhance educational/vocational and career choices and offering employment opportunities.

Youth live in homes with home providers or in independent housing. Youth are expected to be self-motivated and responsible for their life choices. A SIL provider is expected to support and encourage the youth in meeting all goals set by the case management plan.



### Consider being a Home Provider

- Be a mentor
- Marital Status (can be single, married, separated)
- Can be related to SIL child (though not birth parents)
- Must be financially stable
- Able to produce proof of income and current utility bills
- Have an approved living situation (apartment, house, mobile home, etc.)
- Have separate bedroom for SIL child
- Provide necessary furniture, bedding, towels, cooking, and eating utensils

### Benefits of Becoming a Supervised Independent Living Home Provider

- The satisfaction of helping youth achieve independence and self-reliance
- Do not have to be a licensed foster parent
- Receive a daily room and board rate which is paid biweekly or monthly by the child
- Prior to placement into a SIL home, the youth's background and behavioral patterns will be discussed
- Youth's financial needs are supplemented through state payments
- Training is given to facilitate a successful placement
- The child will be monitored at least monthly for program and home compliance

# girlstown

# residential

## **Change your thoughts & you change the world**

The Girlstown Program is a therapeutic program and provides 24-hour supervision by the residential program staff. The program offers educational, clinical, recreational, and case management services, in order to best support residents through adolescence. Program Staff provide extensive supportive services including family visitation, legal advocacy, intensive case planning, health care services, as well as providing individual and group therapy.

100% of residents discharged to a  
less restrictive setting and did not  
re-enter a more restrictive place-  
ment within 6 months of discharge  
75% of residents demonstrate an  
improved academic performance  
68.5 % of residents express satis-  
faction with the program



The physical environment of a home should effect an individual's sense of identity, worth, dignity and empowerment. The physical environment of a home has an impact on attitude, mood and behavior and there is a strong link between our emotional state and the physical environment. Guiding Harbor's goal is to design a space that is supportive to the healing process for trauma-experienced residents.

While the current space functionally meets the needs of our staff and residents, it has over the years, lost its "homelike" feel. Guiding Harbor would like to give Girlstown Residential facility an updated look and restore dignity and pride to the home that fosters the growth and independence of our residents.





## 2020 Girlstown Renovations

**Guiding Harbor received a grant from Carls Foundation to fund the renovations of Girlstown.**

- Paint
- New medication closet
- New furniture
- Replace ADA ramp
- Art work
- And more!



### Girlstown Vision

The vision for Girlstown has always been to provide a homelike setting, not an institutional one. Children in foster care bear the scars of their neglect, abuse and frequent moves and may act out their pain and feelings of loss. As a result of these traumatic experiences, children sometimes develop unhealthy behaviors, including

increased aggression and distrusting or disobeying adults. These behaviors may have helped protect the children from neglect or abuse in the past and may be strongly rooted. Girls are referred to Girlstown when they are experiencing these difficulties.

# adoption services



**The day you are handed  
another mother's child is the  
day your heart breaks and  
heals at the exact same time.**

When children are in foster care, the first objective is to have them return home safely. When that is not possible in a reasonable time-frame, those children become available for adoption. For many years, Guiding Harbor would then refer those children to an adoption program at another agency. That partner agency would work to complete the adoption while Guiding Harbor continued to provide the foster care services. This worked for many years, but we wanted to do better for the children and families in our care. We believed that if we were able to provide the adoption services, it would streamline things for

the adoptive families and would reduce the amount of time children remained in the system.

Guiding Harbor accepts adoptive families without discrimination as to race, ethnicity, religion, language, national origin, gender, age, marital status, disability/handicap, sexual orientation, gender identity/expression or economic status. Placement with a particular family is based upon specific areas of consideration.

Potential adoptive parents take the first step to becoming a Guiding Harbor adoptive parent by attending an orientation. This

orientation helps parents to understand the special needs and issues of the children in need of an adoptive family and the impact that parenting them will have on the parents and their families.

Adoptive parents are provided information about a child or children who may be available for adoptive placement so that they can make an informed decision about the life time commitment adoption requires.

Children waiting for adoption typically range between 4 – 16 years old. Guiding Harbor is looking for adoptive families interested

## Considerations for adoption placement

- 1 Special physical and emotional needs of the child
- 2 Placement with brothers and sisters and the need to maintain relationships
- 3 The need to maintain the child's identity and religious preferences
- 4 The age/health of the prospective adoptive family†
- 5 The child's wishes

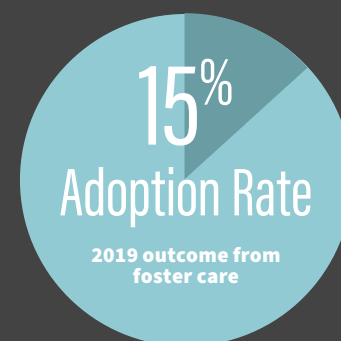
†- Less than 50 years age difference between the child and the youngest prospective adoptive parent

in providing permanent homes for children in foster care. We encourage families interested in adoption to become licensed for foster care to facilitate the pre-adoptive placement of a child.

Guiding Harbor primarily serves Southeast Michigan but will provide services to all of Michigan and other states as the situational need arises. Guiding

Harbor does not complete international adoptions and there are no fees charged for our services. The adoptive parents have the right to independent legal representation.

Interested individuals can register for the orientation by calling (734) 697-7242.



**Priority for assessment will be given to families interested in parenting the following types of children:**

- Youth ages 13-17 and sibling groups of all ages – (great need)
- Sibling groups of children between the ages of 4 – 13 ( great need)
- Single placement of children between ages 3 -8 (moderate need)
- Single placement ages 0-3 – (not needed at this time)
- Children who may have emotional, educational, physical and developmental issues



# board of directors and officers

## **All nonprofit corporations have a legal requirement to have a board of directors.**

Guiding Harbor's Board members give their time and talents to steer the organization towards a sustainable future. They provide foresight, oversight and insight to guide the agency. The Board uses ethical, reasonable and legal oversight by governing the operations, policies, and finances of Guiding Harbor to help advance our mission. They fundraise and volunteer to help make our events successful.

The Board strengthens the connections for Guiding Harbor in the community. They are ambassadors and help to raise funds to support the mission to make a more profound impact. The General Federation of Women's Club Michigan (GFWC) has a special relationship with Guiding Harbor. Because members of the club helped found the organization in 1958, they have a unique understanding and believe strongly in the cause.

In accordance with the Bylaws, a minimum of 51% of the Board must be members of the GFWC.

- Each Board member has a legal responsibility to participate actively in making decisions on behalf of Guiding Harbor and to exercise his or her best judgment while doing so.
- Each Board member must put the interests of Guiding Harbor before their personal and professional interests when acting on behalf of Guiding Harbor in a decision-making capacity. The organization's needs come first.
- Board members bear the legal responsibility of ensuring adherence with the applicable federal, state, and local laws and to its mission.

Because of the strong and healthy relationship between the board and staff, Guiding Harbor is able

to provide flexible and resilient leadership that contributes positively to the organizations overall impact. The staff of Guiding Harbor are exceedingly grateful for the dedication of the Board members and their support of our work. Their commitment to Guiding Harbor advance the impact for children and families.

### **BOD Officers Linda Clayton (P)**

Linda Clayton's professional and volunteer activities focus on children and young adults. She taught in the Van Buren Public Schools for 35 years and is an Advisor for the Tri Sigma Sorority at Eastern Michigan University. Linda grew up in Belleville, joined the Board in 2006, and has served as Secretary and Vice President before taking on her current position in 2017.

## Our board is comprised of dedicated community members who feel a connection to our mission.



Linda Clayton  
President



Janiece Jones-Williams  
Vice President



Deb Mohre  
Board Secretary



Monte Bertram  
Treasurer

Susan Armour

Melissa Celani

Jody Dean

Valleri Devine

Jeff Guina

Michelle Jarczewski

Sue Johnson

Jane Kamper

Kathy Lewis

Michele Ludwig

Joyce McNabb

Ruth Ann Northon

Carol Wilson

### Janiece Jones-Williams (VP)

Janiece Jones-Williams has been on the Guiding Harbor Board for five years. She is a local business owner, mother of three, and relative foster parent. Janiece's affiliations include: Girls Who Code, Black Girls Code, Michigan Council for Women in Technology and HTML 5 Detroit.

### Deborah Mohre (S)

Deborah (Deb) is the chair of the Finance Committee and of the 2020 Annual Auction. A retired speech and language pathologist who worked for 30 years in the public schools. She is a proud long-time member of GFWC of Michigan.

### Monte Bertram (T)

Monte was recruited to the Guiding Harbor Board in early 2019. With over fifteen years of accounting and finance experience and a MBA (Finance) from Wash College, Monte has led the financial, regulatory reporting functions, and annual budgeting process for the Board.

# becoming trauma informed

## Federal Regulations are changing in the world of Residential Treatment.

One of the important new requirements is that Guiding Harbor become a “Trauma Informed Agency”. This new expectation is good for kids in residential because it requires that agencies understand the complexity of trauma so that we can better meet the needs of those youth placed with us.

### What it means to be Trauma Informed

Child traumatic stress occurs when children and adolescents are exposed to events or situations that overwhelm their ability to cope and interfere with daily life and their ability to function and interact with others. We need to understand that the impact of trauma is wide ranging and it doesn't go away just because someone was removed from the traumatic environment.

The signs and symptoms of trauma look very different. Because it literally impacts brain development, we have to be diligent in our assessment so that we can respond appropriately.

#### Trauma

Any experience that leaves a person feeling hopeless, helpless, fearing for life or safety.

#### UNDERSTAND

The widespread impact of trauma and paths to recovery

#### RECOGNIZE

The signs and symptoms of trauma in clients, families, staff and others

#### RESPOND

By integrating knowledge into policies, procedures, and practices

**We have to incorporate an understanding of trauma into our policies and procedures, so that our response is ingrained in our culture.**

#### Trauma Resource Center

<https://ncsacw.samhsa.gov/resources/trauma/trauma-resource-center-websites.aspx>

**National Center on Substance Abuse  
and Child Welfare**



# A LITTLE ABOUT TRAUMA



## **FC Children Have Experienced Trauma**

Suffering abuse or neglect is traumatic. In fact, removing a child who has been traumatized can in and of itself be traumatizing. The child has adapted to their environment and even if it's not ideal, it is at least familiar. They have friends, siblings, school that they are being taken from.



## **Adverse effects**

A recent and growing body of research into children's brain development is shedding new light on the ways that maltreatment changes the structure and chemical activity of the brain and the resulting emotional and behavioral functioning of the child.



## **Behaviors and Habits**

Trauma sufferers often develop unhealthy habits and behaviors. These behaviors may have helped protect the children from neglect or abuse in the past and may be strongly rooted. It will take time, patience, and often therapeutic support to address and overcome them.



## **Build Trust**

Be aware of sensory issues that may be a trigger for a trauma response. We need to further train our staff on how to understand the appropriate treatment protocols for traumatized children building a foundation of trust.

# financials

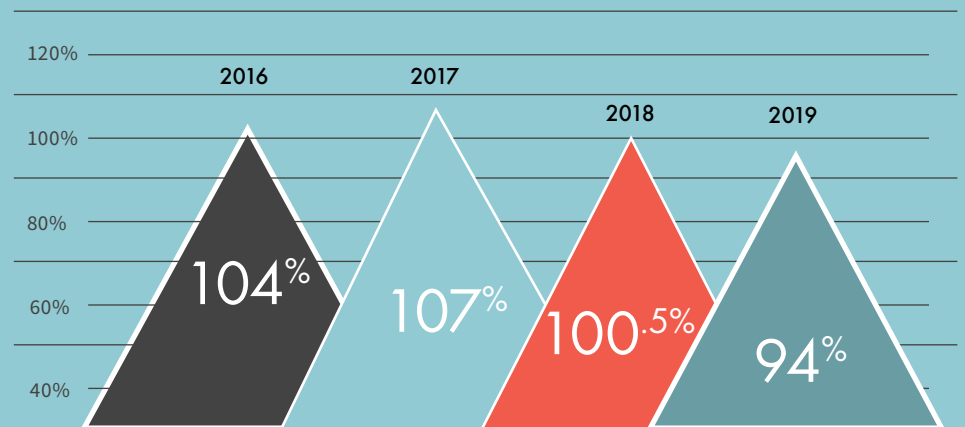
## Guiding Harbor Belleville, Michigan

Brief Report on Financial Statements  
Year ended December 31, 2019

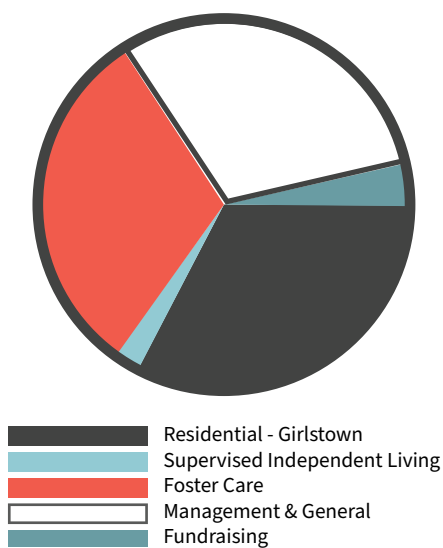
### Auditor's Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Girlstown Foundation (dba Guiding Harbor) as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Total Expenses/Revenue



### 2019 Expenses

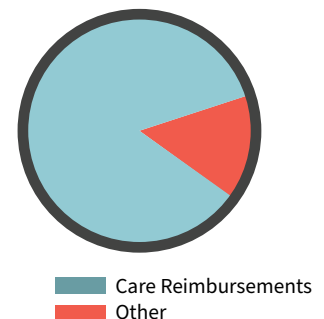


### Allocated Costs

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries and related expenses have been allocated to program service activities based upon estimated time percentages for each employee. Most other

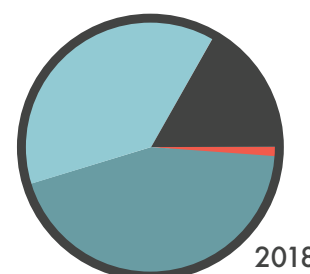
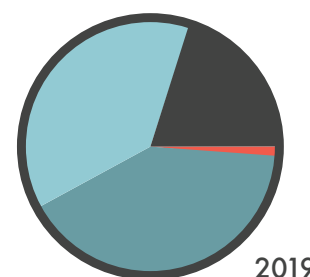
costs are either charged directly or are allocated to program service based on management's estimation of actual salaries by function.

### 2019 Support & Revenue

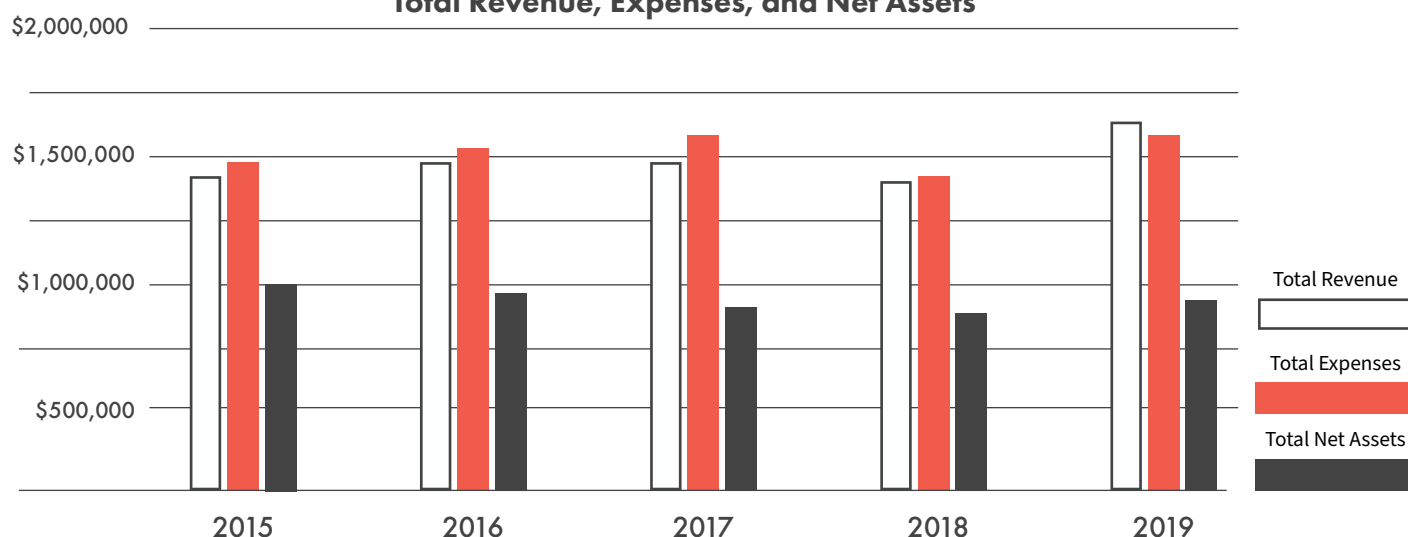


STATEMENT OF FINANCIAL POSITION	2019	2018
<b>ASSETS</b>		
Current assets		
Cash	\$136,001	\$107,290
Investments	223,930	194,716
Accounts receivable, net	257,750	239,250
Prepaid expenses	16,401	12,302
Total current assets	634,082	553,558
Noncurrent assets		
Fixed assets, net of accumulated depreciation	584,152	580,940
<b>TOTAL ASSETS</b>	<b>\$1,218,234</b>	<b>\$1,134,498</b>
<b>LIABILITIES AND NET ASSETS</b>		
LIABILITIES		
Current liabilities		
Accounts payable	\$51,786	\$68,188
Accrued wages	19,401	16,586
Compensated absences	6,355	4,899
Other accrued liabilities	6,584	9,230
Current portion of long term liabilities	138,307	23,159
Total current liabilities	222,433	122,062
NONCURRENT LIABILITIES		
Noncurrent portion of long term liabilities	19,295	135,257
<b>TOTAL LIABILITIES</b>	<b>241,728</b>	<b>257,319</b>
NET ASSETS		
Without donor restrictions		
Undesignated	893,758	852,179
Board designated	18,750	18,750
With donor restrictions	63,998	6,250
<b>TOTAL NET ASSETS</b>	<b>976,506</b>	<b>877,179</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$1,218,234</b>	<b>\$1,134,498</b>

DECEMBER 31, 2019 (with comparative totals as of December 31, 2018)

**ASSETS**

Cash | Investments | Acc. Rec. | Prepaid Ex.

**Total Revenue, Expenses, and Net Assets**



# donors

## Giving is the greatest act of grace.

When we receive donations at Guiding Harbor, we send a thank you note of appreciation that also serves as your receipt. It's great for your record keeping and for ours, but it does not convey the true gratitude we experience for your generous offering. Your monetary support has provided warm bedding for a new resident of Girlstown, a new car seat for a

baby, dance lessons, nourishing meals, prom, birthday and holiday gifts, games, books, a garden and activities. It is not generic giving. Your support is helping real children and their families. Without you, we could not have achieved so much and impacted the lives of so many.

### Champion Level

- Rochester Junior Womens Club
- Royal Oak GFWC



#### Leave a Legacy

A legacy gift is a planned future gift that designates part of your estate to Guiding Harbor. Contact Linda Clayton or Jennifer Trotter for more information.

### Partner Level

- Guina, Jeff
- Trotter, Jennifer
- GFWC Tekonsha Research Club
- Mohre, Deborah
- Devine, Valleri
- DeMarco, Linda
- Bertram, Monte
- Fick, Steven & Ann

# 144%

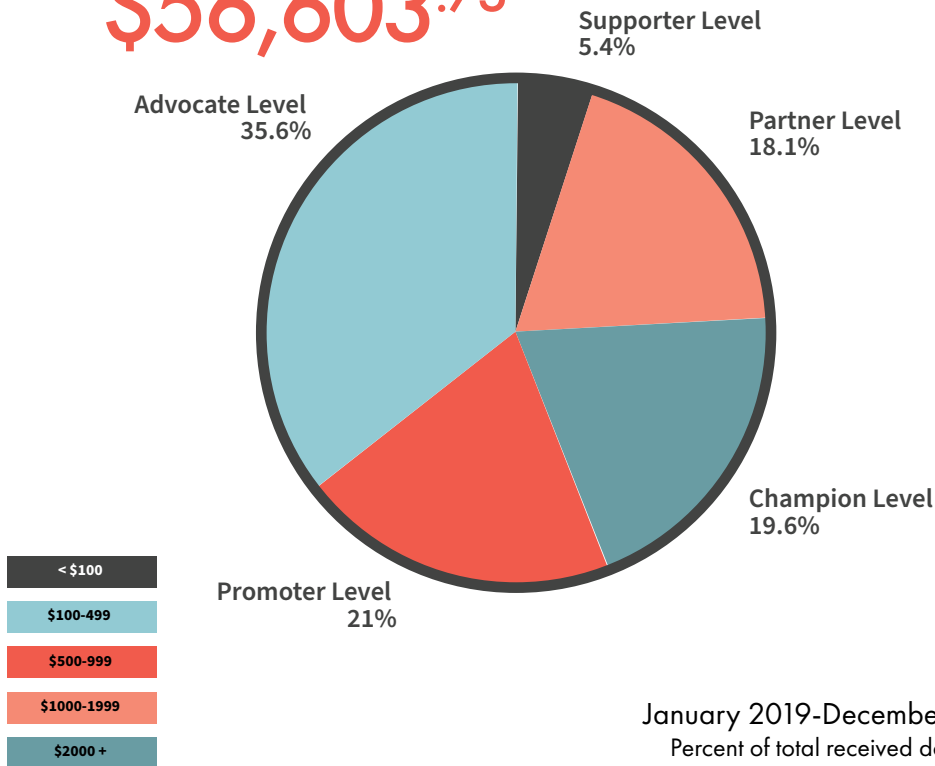
Percent increase in unique donors (2018-19)

### Promoter Level

- Jarczewski, Michelle
- GFWC Lake Orion
- Ellis, Carol
- Gress-Pinter, Lauren
- McCormack, Jill
- Clayton, Linda
- Fick, Kathy
- Costco Wholesale
- Edward Jones
- Flushing Women's Club
- Jenkins, Judy
- General Federation of Women's Clubs
- Vrsek, Shelly
- City of Belleville
- Lewis, Kathleen
- Canton Community Foundation
- St. Andrew Catholic Church
- White, Avis
- Wilson, Carol

# Guiding Harbor Donor Summary

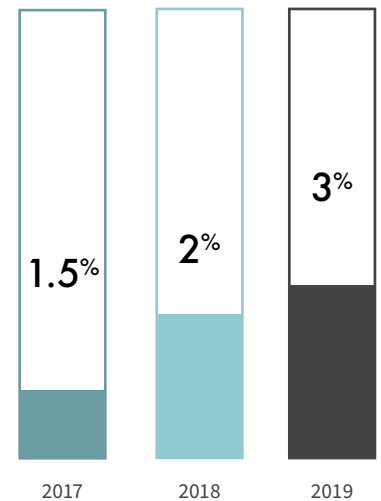
**Total Donations**  
**\$56,603.73**



January 2019-December 2019  
Percent of total received donations

**62.8%**

Percent increase in fundraising and donations (2018-19)



Donations as percent of total operating budget

## Advocate Level

- GFWC Gun Lake Area
- Anonymous
- Blair-Krosnicki, Deborah
- Hakes, Susan
- Bailey, Carolyn
- Grant, Melissa
- Page Sander, Katherine
- Kogelman, Jeanette
- Anonymous
- GFWC Brooklyn Heart of the Lakes
- Hopkins, Connie
- Hicks, Rae
- Saltzgaber, Tony
- Crist, John & Jan
- Williams, Rico
- McCarthy, Kathleen
- GFWC Swartz Creek
- GFWC Hastings Woman's Club
- I Do Crew
- Whitsitt, Colleen
- Colby, Brenda
- GFWC Madison Heights
- Meike, Melissa
- Murray, Ann
- Easter Seals Michigan
- GFWC Caledonia
- Engel, Jill
- Fick, Maxine
- GFWC Big Rapids
- GFWC Northwestern District
- GFWC Reed City
- Jensen, Larry
- Kabza, Cynthia
- Romeo Monday Club
- Krumm, Karen
- Lyon Lake United Methodist Church
- GFWC Dearborn
- Crabtree, Elisa
- Network for Good
- Walters, Shari
- Wesley, Leo & Barbara
- Swope, Louise
- Upston, Madilyn
- Geppert, Barbara
- GFWC Rogers City Area Civic League
- Ackerman, Michelle
- Bules, Thomas & Michelle

## Special Thanks to Volunteers

Guiding Harbor appreciates the selfless work of the volunteers who share their time and talents to help support our mission. These individuals give of themselves and bring life experiences with the expectation of nothing in return and we could not do our work without you. Some volunteer to work directly with the residents of Girlstown. The kindness and compassion you

show to our residents leaves a lasting impact, even if your time with us is brief. Other volunteers work behind the scenes, sorting donations, advising our leadership, and working events. This type of volunteerism is equally as valuable because your efforts contribute to *Improving the quality of life for children and families*.

You have volunteered at Guiding Harbor for a variety of reasons. Whatever your reason, we are grateful you chose us. Most of you will never know the profound impact that your efforts made on a person's life. Please know that we genuinely appreciate and value your commitment.

### ADVOCATE LEVEL (CONTINUED)

- Clark, Ashley
- Engel, Michelle M.
- Sweeney, Brenda
- Taylor, Jennifer
- Leonard, Fran
- Ludwig, Michele
- Adamski, R. J
- Stuckey, Jean
- Iltis, Joyce
- Kinlin, Clisty
- Whitmire, Lynne
- Zak, Dustin
- GFWC-Manistique
- Groenleer, Eames
- GFWC Iron Mountain-Kingsford
- Ally Financial Inc.
- Babcock, Mary
- Bair, Christina
- Bair, Emily
- Belleville Area Lions Club
- Bisson, Greg
- Bizoe, Theresa
- Bloch, Betty
- Borninski, Katherine
- Christensen, Karen
- Cobello, Susan
- Cortellini, Deborah
- Davis, Eva
- Davoudi, Laura
- Del Proposto, Kimberly
- Demmer, Linda
- Dettman, Jill
- Devine, Patricia
- Dwyer, Shon
- Filips, Sharon
- Foss, Mary Ann
- Fuelling, Mary
- Garrett, Louise
- Goodrich, Bonnie
- Graham Hudak, AnneMarie
- Haggerty, Tammy
- Hogan, Deborah
- Holmes, Lisa
- Irwin, Penny
- Kersjes, Jane
- Ketelhut, Patricia
- Kitchen-Buschel, Lori
- Koeoke, Catherine
- Lafond, Ann
- Maloni, Debbie
- McClain, Martha
- Meath, Christine
- Miller, Aisha
- Murray, Denise
- Neihengen, Dianne
- Neil, Raeann
- Noricks, Joan
- Norris, Jackie
- Pagan, Kristy
- Patterson, Charlene
- Petrere, Judy
- Radtke, Linda
- Roedding, Karen
- Rosiek, Susan
- Sands, Diane
- Schingeck, Christine
- Slavens, Dian
- Stonerook, Teri
- Talaga, Bonnie
- Vesche, Jane
- Warnke, Kay
- Wheeler, Michelle
- Williams, Rico and Janiece
- Winchip, Betsy
- Wold, Sarah
- Wysocki, Edie





## Supporter Level

- Berry, Ann
- GFWC Newberry
- Johnson, Susan
- McCormick, Renee
- Courtney, Cheryl
- Armour, Susan
- Edwards, Jill
- Sandhill Crane Vineyards LLC
- Brown, Donna
- Dagner, Ken
- Dieters-Williams, Anne
- Egan, James & Lenore
- Feger, Karen
- Frost, Paula
- Greden, Leigh
- Keathley, Cricket
- Kruliski, Diane
- Lampkins, India
- Lowry, Bonnie
- Parra, Michelle
- Niehaus, John & Andrea
- Northon, Ruth Ann
- Toth, John
- Wines for Humanity LLC
- Dean, Jody
- Tynan, Mark
- GFWC Charlotte
- Cloutier, Matt
- GFWC Lake City Women's Club
- GFWC Vermontville Women's Club
- GFWC Clawsons Women's Club
- Wilson, Martha
- Gasperosky, Karen
- Smithingel, Maureen
- Belisle, Lisa
- Duffy, Jane
- Brown, Ruth
- GFWC Edmore Women's Club
- Johnston, Susan
- Klee, Sherie
- McNabb, Joyce
- Otis, George
- Otis, Many
- Pulju, Sue
- Douglas, D.E.
- Guenot, Sandy
- Marella, Jennifer
- VanTreese, Kate
- Andersen, Georgya
- Bless, Marilyn
- Daniel, Michael
- GFWC Lenawee
- GFWC MI Past State President's Club
- Holland, Stephanie
- Adams, Waneema
- GFWC Dimondale Home Culture Club
- Grant, Melissa
- Maliszewski, Kelly
- Rempel, Cindy
- GFWC Clare
- Krumm, Karen
- Haggert, Betty
- GFWC Adrian Woman's Club
- Paetz, Jason





525 E. Huron River Dr  
PO Box 727  
Belleville, MI 48112  
(734) 697-7242

***Improving the quality of life for  
children and families***